

# TIMOTHY LEE

2731 Linden Lane  
Silver Spring MD 20910

Telephone 646.359.3710  
Email [timoth31@gmail.com](mailto:timoth31@gmail.com)

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## SUMMARY

Hands-on team leader and relationship builder with two decades of experience in finance and public policy. Specific areas and capabilities include:

Capital Markets	Municipal and Project Finance	Venture Capital and Debt
Federal Credit Programs	Renewable Energy	Structured Products
Commercial Lending	Housing & Mortgage Finance	Financial Planning & Analysis

## EXPERIENCE

**FIDELIUM SERVICES LLC** Arlington, VA *Managing Member* 2023-present

- Expert consultant in capital markets, complex financial products, and financial public policy
- Engagements include:
  - Strategic policy review of financial markets and antitrust regulations for a US federal department
  - Pending analysis of renewable energy program applications under the Inflation Reduction Act
  - Secured funding proposals for startup consumer products firm and utility-scale solar developer

**AEGLE HEALTH PARTNERS, INC.** Arlington, VA *Co-Founder and Head of Funding* 2020-2022

- Co-founder of startup enterprise offering an innovative, cost-effective financing alternative to stop-loss health insurance for employer and group health plans
- Invented and implemented an original methodology for financing actuarially-driven portfolios of commercial loans and credit facilities
- Secured capital proposals and commitments from institutional investors
  - \$750,000 seed equity from venture capital firms
  - \$200 million in structured debt from leading alternative asset managers
- Worked closely with board of directors on strategy and corporate governance
- Recruited and led a team of six professionals across sales, actuarial, and operations functions
- Built partnerships with prospective clients, investors, and other business partners
- Drafted credit criteria and procedures for prospective borrowers
- Developed wide range of company functions and capabilities, including:
  - Core funding, loan origination and risk management models
  - *Pro forma* financial statement projections
  - Financial planning and analysis, revenue and profit sensitivity
  - Interest rate, credit, and actuarial risk modeling
  - Term sheets and marketing materials for prospective customers and investors

**SIGNET PARTNERS INC.** Arlington, VA *Chief Operating Officer* 2018-2019

- Developed and implemented business transformation plan for boutique financial advisory and consulting firm focused on federal financial agencies, including FDIC and SBA
- Identified and cultivated partnerships for entry into strategic growth areas, including Qualified Opportunity Zone commercial real estate and proposed renewable energy investments
- Presented Opportunity Zone tutorials and seminars to trade associations and conferences
- Reviewed proposals and Excel models for solar plant proposals in California, India, and the Virgin Islands

**GRANT THORNTON LLP** Arlington, VA *Director* 2016-2018

- Responsible for business development and delivery of advisory and review services to financial institutions. Awarded over \$25 million in mandates by US federal agencies, states, and corporations
- Developed innovative thought leadership on emerging topics for financial services industry clients. Published article in *Journal of Government Financial Management* on federal credit program risks
- Executed regulatory compliance projects for Tier 1 global US and Chinese financial institutions on trading communication policies and liquidity coverage ratio compliance

**FI CONSULTING** Arlington, VA *Senior Consultant* 2013-2015

- Developed relationships and oversaw delivery of financial and technological consulting projects for federal departments and agencies, financial institutions, and international organizations
- Representative projects included:
  - Leading development of credit evaluation model for USDA advanced biofuels/bioproducts loan program, partnering with participants, sister agencies (Department of Energy, National Renewable Energy Laboratory), private-sector rating agencies, and White House
  - Performing cross-jurisdictional credit risk management analysis and identifying issues and strategic options for foreign government mortgage finance organization

**US DEPARTMENT OF THE TREASURY/FEDERAL HOUSING FINANCE AGENCY** Washington, DC  
*Senior Policy Advisor* 2010-2013

- Senior advisor to Troubled Asset Relief Program (TARP) and GSE oversight inspectors general
- Organizational subject matter expert on capital markets, securitization and mortgage finance; educated Inspector General and senior staff on financial products and markets
- Managing editor for TARP and FHFA inspector general's periodic reports to Congress; led project teams of up to 15 staff and managed operating budgets of up to \$4 million
- Identified up to \$6.8 billion in federal government savings through original analysis and research; work cited in major media (*Atlantic Monthly*, *Wall Street Journal*, *New York Times*) and in Congress

**ALLIED CAPITAL CORPORATION** Washington, DC/New York, NY *Vice President* 2004-2008

- Led private equity firm's collateralized loan obligation (CLO) investment efforts
- Investment experience with diverse range of structured products: cash flow CLOs and warehouses; credit opportunity funds; credit derivatives/synthetic securities; interest rate swaps
- Developed \$446 million portfolio via primary and secondary market purchases; sponsored \$4.7 billion in middle market and syndicated loan CLO transactions
- Spearheaded acquisition of competing CLO asset manager

**CAPITAL ONE FINANCIAL** McLean, VA *Senior Financial Specialist* 2003-2004

**LEHMAN BROTHERS INC.** New York, NY *Associate, Asset-Backed Securities* 2001-2002

**BEAR STEARNS & CO.** New York, NY *Associate, Asset-Backed Securities* 2000-2001

**UBS WARBURG DILLON READ** Stamford, CT *Associate, Debt Capital Markets* 1998-2000

**SMITH BARNEY INC.** New York, NY *Analyst, Public Finance* 1994-1996

**EDUCATION AND MILITARY SERVICE**

**UNIVERSITY OF PENNSYLVANIA The Wharton School** Philadelphia, PA 1998

- Master of Business Administration. Dual concentrations in Finance and Operations Management

**UNITED STATES NAVY** Various Locations *Commissioned Officer* 1992-1994

- Engineering officer responsible for operation of nuclear plant. Graduate of Nuclear Power School

**UNIVERSITY OF PENNSYLVANIA School of Engineering and Applied Science** Philadelphia, PA 1991

- Bachelor of Science in Engineering. Major in Mechanical Engineering and Applied Mechanics

**COMMUNITY ACTIVITIES**

**COMBINED CATHEDRAL CREWS ROWING CLUB** Washington, DC *Treasurer* 2022-present

- Treasurer for 501(c)(3) nonprofit supporting high school varsity rowing teams at St. Albans School and National Cathedral School
- Responsible for management of over \$400,000 in annual revenue and spending
- Improved returns on cash over 30x; overhauled treasury governance and anti-fraud procedures